



## **RICHARD COURTNEY APPOINTED TO 6<sup>TH</sup> TERM AS FEDERAL POLITICAL COORDINATOR FOR JIM COOPER**

NASHVILLE, Tenn. (January 9, 2013) — The National Association of Realtors has appointed Richard Courtney federal political coordinator for Rep. Jim Cooper, announced Steve Harding, executive vice president for the Tennessee Association of Realtors®. The TAR nominated Courtney for this volunteer leadership position.

Courtney will serve as a liaison to Cooper to assist him with projects where the professional Realtor community can be of service, including legislative issues that impact the industry as well as community-based programs that support home ownership. Courtney was first appointed to this role in 2003 and has been nominated and re-appointed every two years. This latest appointment begins his sixth term.

“Realtors know the pulse of our nation better than almost anyone else, and I’m thankful to work with the National Association of Realtors and Richard Courtney on issues that matter most,” said Cooper.

“Richard is very much in tune with regulatory and legislative issues,” said Harding. “The same leadership characteristics that make Richard an outstanding Realtor make him an outstanding federal political coordinator, in that he’s excellent at building and maintaining relationships to benefit the NAR and TAR. This role clearly reflects Richard’s passion for advancing the association and its members, and we’re delighted he will continue to serve in this key position.”

Courtney is a veteran Realtor of more than 30 years and a principal at Christianson Patterson Courtney & Associates. He has held countless leadership positions at the national, state and local Realtor associations, and is a past president of the Greater Nashville Association of Realtors. Courtney currently serves on the boards of the Tennessee Association of Realtors, where he is division vice president; the Greater Nashville Association of Realtors; and Realtracs. He also is a real estate columnist and successful business author of two nationally acclaimed books, “Come Together: The Business Wisdom of the Beatles” and “Buyers Are Liars and Sellers Are Too.” An active leader in the community, Courtney has served numerous nonprofit organizations and currently is on the boards of NES and the Community Resource Center.

### **About NAR and TAR**

The [National Association of Realtors®](#), "The Voice for Real Estate," is America's largest trade association, representing 1 million members involved in all aspects of the

residential and commercial real estate industries.

The [Tennessee Association of Realtors](#) is one of the largest professional associations in Tennessee, with approximately 19,000 members statewide. Services provided by TAR to its members include a weekly newsletter, legal and information bulletins, real estate forms and advanced business tools, in-depth education programs, and legislative advocacy and oversight.

**About Christianson Patterson Courtney & Associates**

[Christianson Patterson Courtney & Associates](#) is a Nashville, Tenn.-based residential real estate company providing home buyers and sellers in the greater Nashville area with a progressive, professional real estate experience. Founded in 2012 by Nashville real estate leaders Ellen Christianson, Tommy Patterson and Richard Courtney, the mid-sized company includes 30 real estate professionals and a four-person, in-house office management and marketing team.

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